



Introduction to Elavon

Presenter: PTC Team

Overview of Elavon

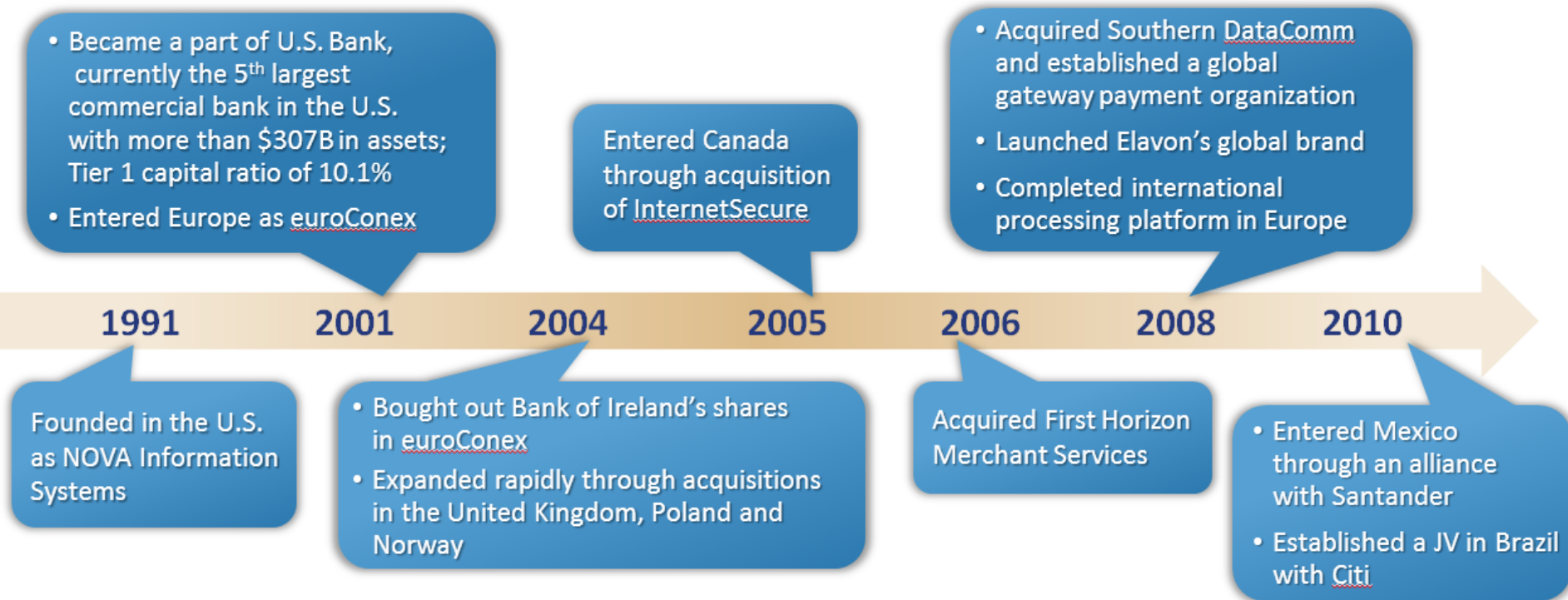
Elavon is a leading global provider of merchant acquiring services.

Our breadth of solutions, depth of experience and total commitment to providing the most responsive, highly individualized service is unmatched in the industry.



Global Leadership

- 3,500 employees worldwide
- Process over 2 billion total transactions annually, worth more than \$200 billion
- Market our services through our proven partnership model with financial institutions, associations, MSPs and VARs

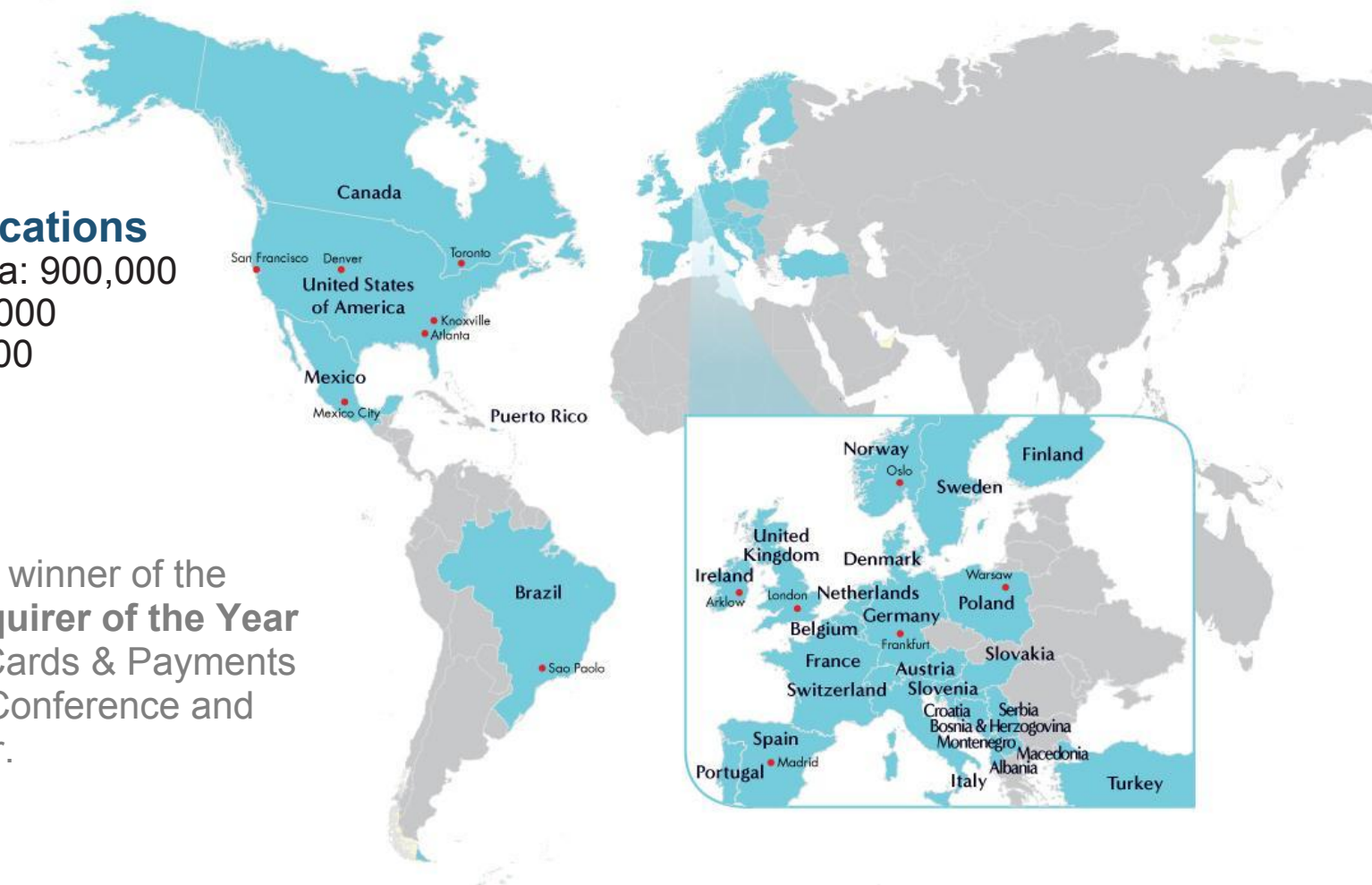


Our Acquiring Solutions Footprint

Merchant Locations

- North America: 900,000
- Europe: 200,000
- Mexico: 50,000

Elavon named winner of the **Merchant Acquirer of the Year** Award at the Cards & Payments Europe 2011 Conference and Awards Dinner.



Market Rankings

2011 U.S. Acquirers*

	Merchants	Volume (bil)
First Data**	2,144,792	\$1,469.68
Elavon***	918,550	\$240.82
Global Payments	800,000	\$167.13
Vantiv (formerly 5/3)	401,930	\$449.85
TSYS Merchant Sols.	322,080	\$92.03

Elavon Global Market Mix (volume)

2010 European Acquirers²

	Merchants	Volume (bil)	Trans (mil)
RBS Worldpay (UK)	404,915	\$305.50	4,600
Group BPCE (FR)	291,000	\$63.28	973
Group Credit Agricole (FR)	244,300	\$74.98	1,282
Credit Mutuel (FR)	239,167	\$139.12	2,350
Elavon (IE)	210,644	\$63.47	714
Barclays Bank (UK)	173,711	\$218.58	2,717
HSBC/Global Pay (UK)	137,795	\$101.98	1,142
Societe Generale (FR)	121,699	\$58.78	755

Elavon Global Merchant Mix (revenue)

*Nilson Report, March 2012, bank card volume

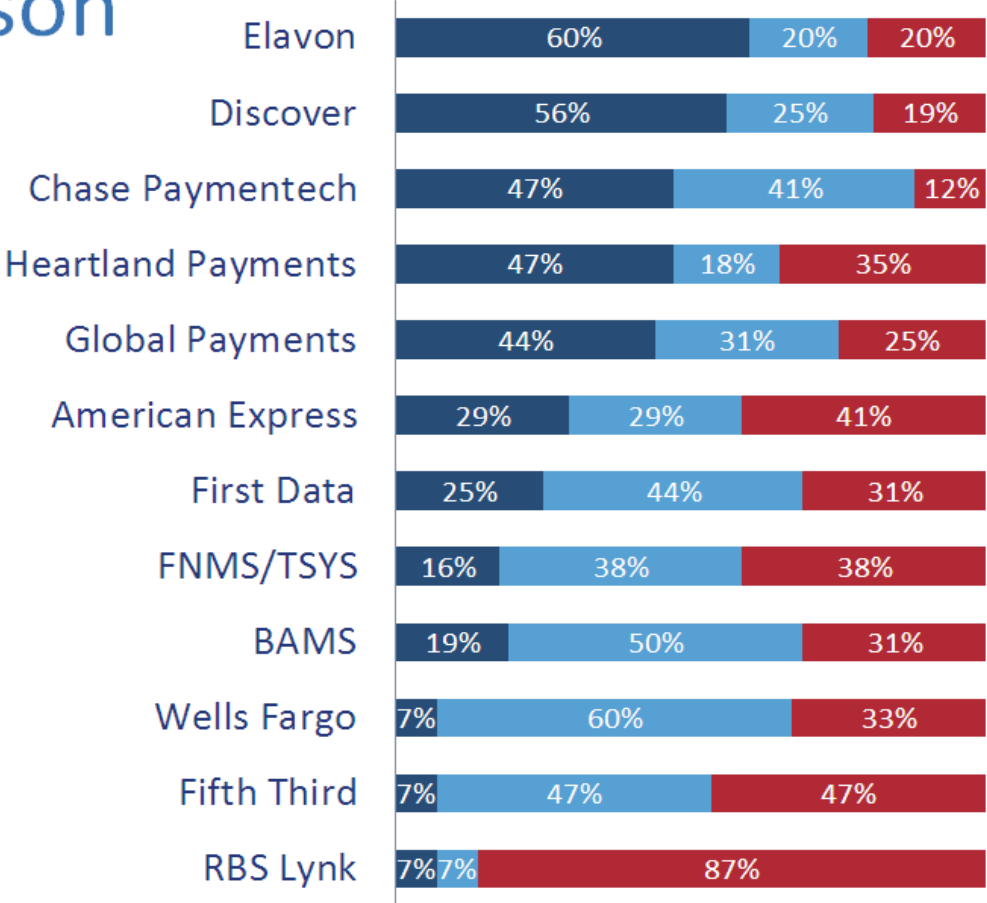
**First Data is comprised of First Data, Bank of America, Wells Fargo, SunTrust, PNC & Sovereign/Santander in the US

*** Elavon is comprised of Elavon and Key Merchant Services

² Nilson Report, June 2011, bank card volume; Elavon merchant count source is Elavon

Peer Group Comparison

Over 60% of Elavon’s peers ranked us positively, citing that we have “excellent leadership and people” and are “very methodical and reliable.”



- Impressed/Very Impressed
- Neutral
- Not at all Impressed/Not Impressed

Source: [Aite Group](#), “A Merchant Acquiring Update,” July 2010



Select Global Clients

Airlines



SINGAPORE
AIRLINES

ASIANA AIRLINES



Hospitality



Retail



REGIS



THE BODY SHOP.

L'OCCITANE
EN PROVENCE



Public Sector



End-to-End Advantage

All Payment Types

Credit card

(Visa, MasterCard, Discover,
AMEX, UnionPay)

Debit card

(Signature and PIN)

Electronic Check

Gift Card

EBT

Fleet cards

One Processing Platform

Authorization

Settlement

Funding

Reporting

Security

In-House Support

Customer Service

Merchant Training

Voice Authorization

Underwriting

Chargebacks

Compliance

Deployment



Questions?