



Timeline Expectations

We constantly strive to be better as a company. As our consultant and client base grows, we are committed to establishing and exceeding your expectations. Please see below a quick summary of general timeline expectations for both Navigate Power and Verde Solutions. If you have any questions, please connect with your Channel Manager.

Navigate Power

Pricing

- New Pricing Request: 3-6 business days to turn around
- Refresh Request: 1-2 business days to turn around
- Contract Requests: 24 hours max to turn around

Contracts

- Submitted immediately to the supplier
- Confirmations can take 3-10 business days (based on the supplier)

Consultant Support Questions

- Based on specific supplier and question
- We do our best to get information back as soon as possible

Verde Solutions

LED Proposal Generation

1. When a completed PIF is turned in (including an electricity bill) a corporate sales team member will call the client to qualify the opportunity.
2. When the opportunity is qualified, the corporate team member will schedule an energy audit to be conducted 2 weeks later at the convenience of the client.
3. Within one week of receiving the completed audit data, the team will develop the LED proposal.

Renewable Proposal Generation

1. When a completed PIF is turned in (including 12 months of gas and electric bills) a corporate sales team member will qualify the opportunity.
2. Once qualified, a corporate team member will analyze the information and develop a proposal within 1 week.