



How to identify ideal CHP opportunities



Things that make CHP viable

- Blended electricity rate higher than \$0.10/kWh
- Gas rate lower than \$0.60/therm
- Client has large heating/cooling loads & processes

Things to avoid

- Client has no heating or hot water use
- Client has no natural gas on site
- Client that utilizes propane
- Blended electrical rate is lower than \$0.10 / kWh
- Gas rate is higher than \$0.60 / therm

Ideal Data - Speed Up the Proposal Process

- 1-3 years of Electric bills
- 1-3 years of Gas bills
- Mechanical/Electrical drawings and or schedules

How do you know if a facility is a good candidate for CHP?

[Ask Clients These Questions](#)



Please keep in mind that Verde Solutions works with all commercial and industrial clients to find solutions that fit their unique needs. The above tips are suggestions to help agents identify the most ideal solar opportunities. The Verde Solutions' Renewable team analyzes every opportunity for feasibility.